

# Dear Shareholder:

Our earnings results for the first quarter of 2002 were in line with management's expectations. Earnings for the first quarter were \$15.0 million compared to \$15.5 million for the first quarter of 2001. On a per share basis, earnings decreased to \$1.00 from \$1.04 for the same period last year. On a recurring basis, earnings per common share decreased to \$1.00 from \$1.02 over the reporting periods.

The decrease in quarterly earnings was primarily attributable to a \$1.9 million reduction in earnings of Newfoundland Power partially offset by a reduction in corporate costs due to the implementation of new accounting rules associated with goodwill amortization. Last year, Newfoundland Power received a tax refund related to the successful resolution of a long-standing tax case that contributed significantly to the utility's earnings in the first quarter of 2001. As well, electric ity rates were reduced by 0.6 per cent effec tive January 1, 2002.

Solid performance by all operating companies positions Fortis for earnings growth in the second half of 2002. While Canadian Niagara Power's first quarter earnings were lower than for the same period last year, the utility's contribution to annual earnings is expected to be consistent with 2001.

Fortis Properties, our strategic non-utility subsidiary, further strengthened its position in Atlantic Canada with the \$14.3 million acquisition of Cabot Place I in St. John's, Newfoundland and Labrador and, subsequent to quarter end, with the \$27.7 million acquisition of Kings Place in Fredericton, New Brunswick.

In March 2002, Fortis entered into an agree ment to acquire the remaining fifty per cent interest in Canadian Niagara Power from National Grid USA for an aggregate purchase price of \$49.0 million. This acquisition, which represents a significant strategic opportunity for Fortis, is expected to be



immediately accretive to the Corporation's earnings.

Also in March, Fortis increased its invest ment in Caribbean Utilities by two per cent through several share purchases.

Fortis has delivered record earnings to our shareholders for the last two consecutive years. As a result, in the first quarter of 2002, we were extremely pleased to increase our dividend to \$1.96 from \$1.88 on an annualized basis.

Subsequent to quarter end, Fortis entered into an agreement to acquire Cornwall Street Railway Light and Power Company Limited (Cornwall Electric) from Enbridge Consumers Energy Inc. for an aggregate purchase price of \$67 million. This acquisi tion builds on our investment in Ontario and is expected to be immediately accretive to the earnings of Fortis.

*H. Stanley Marshall President and Chief Executive Officer Fortis Inc.* 

Financial	is Inc. Highlights led March 31			
(\$000's, except for per share amounts)	<b>2002</b> 2001			
Revenue	182,756	179,438		
Cash flow from operations <sup>(1)</sup>	32,875	32,417		
Recurring earnings	14,994	15,103		
Non-recurring items <sup>(2)</sup>	-	386		
Earnings applicable to common shares	14,994	15,489		
Recurring earnings per common share (\$)	1.00	1.02		
Earnings per common share (\$)	1.00	1.04		
	Revenue	(\$000's)		
	2002	2001		
Newfoundland Power	115,424	116,082		
Maritime Electric <sup>(3)</sup>	25,099	24,484		
Belize Electricity	18,158	15,418		
Belize Electric (BECOL)	2,821	1,666		
Canadian Niagara Power <sup>(4)</sup>	8,560	11,064		
Fortis Properties	18,261	16,789		
	En ourse Co			
	Energy Sa 2002			
Newfoundland Power	1,575	1,573		
Maritime Electric <sup>(3)</sup>	285	267		
Belize Electricity	<u> </u>	57		
Belize Electric (BECOL) <sup>(5)</sup>	<u> </u>	15		
	12	15		
Canadian Niagara Power	100	100		

(1) (2)

Before working capital adjustments. Non-recurring items are one-time unusual transactions such as gain or loss associated with the disposal of a significant asset or segment of the business. Results of Maritime Electric include operations of FortisUS Energy. Revenue figures represent 100% of revenue for Canadian Niagara Power. Fortis Inc. owns 50% of Canadian Niagara Power. Comparable figures include January 2001 energy sales. Fortis acquired its interest in BECOL on January 26, 2001.

(3)

(3) (4) (5)

Note: Financial information in this release is presented in Canadian dollars unless otherwise specified.



Fortis' earnings applicable to common shares were \$15.0 million for the first quarter of 2002 compared to \$15.5 million for the first quarter of 2001. Earnings per common share decreased to \$1.00 for the first quarter compared to earnings per common share of \$1.04 for the same period last year. On a recurring basis, earnings per common share decreased to \$1.00 from \$1.02 for the same period last year. The decrease in quarterly earnings was primarily attributable to a \$1.9 million reduction in earnings of Newfoundland Power partially offset by a reduction in corporate costs due to the implementation of new accounting rules associated with goodwill amortization. Newfoundland Power's earnings in 2001 were higher due to a tax refund related to the successful resolution of a long-standingtax case that contributed significantly to the utility's earnings in the first quarter of 2001. In addition, as a result of the application

of the automatic adjustment formula used to determine the utility's electricity rates, the Newfoundland and Labrador Board of Commissioners of Public Utilities (PUB) ordered a 0.6 per cent reduction in rates effective January 1, 2002.

Revenue for the first quarter increased two per cent to \$182.8 million from \$179.4 million for the first quarter of 2001. Revenue associated with acquisitions made by Fortis Properties and growth in energy sales at Belize Electricity partially offset by the rate reduction at Newfoundland Power were the main factors contributing to the growth in revenue.

Cash flow from operations before working capital adjustments for the first quarter was \$32.9 million comparable to \$32.4 million for the same period last year.

pany
2001
12.2
1.7(2)
1.2(2)
(0.2)
1.4
1.0
0.8
(3.0)
15.1
0.1
0.3
15.5

# **UTILITY OPERATIONS**

## **NEWFOUNDLAND POWER**

Newfoundland Power's earnings for the first quarter were \$10.3 million compared to \$12.2 million for the same quarter last year. The favourable resolution of a long-standing income tax issue contributed significantly to earnings in the first quarter of 2001. In addition, the PUB ordered a 0.6 per cent reduction in rates effective January 1, 2002 related to the operation of the automatic adjustment formula.

Energy sales for the first quarter were 1,575 GWh comparable to the same quarter last year. The company's residential energy sales increased 0.6 per cent offset by a decrease in commercial energy sales as a result of completion of the construction phase of the Terra Nova Project.

Revenue for the first quarter was \$115.4 million compared to \$116.1 million for the same quarter last year. The decrease in revenue was attributable to \$1.7 million in interest received in the first quarter of 2001 as part of the resolution of the income tax issue and the 0.6 per cent reduction in electricity rates effective January 1, 2002.

Newfoundland Power's operating expenses excluding purchased power costs were \$13.0 million for the first quarter of 2002 comparable to the first quarter of 2001.

Amortization expense for the first quarter of 2001 totalled \$11.2 million compared to \$10.8 million over the same period last year. The company's continued investment in the electricity system combined with the purchase of joint-use poles from Aliant Telecom Inc. resulted in increased amortization expense.

# **MARITIME ELECTRIC**<sup>1</sup>

Maritime Electric's earnings for the first quarter were \$1.7 million consistent with restated earnings for the first quarter of 2001.<sup>2</sup>

Energy sales for the first quarter were 256 GWh slightly higher than for the same period last year. Energy sales for the four plants owned by FortisUS Energy were 29 GWh in the first quarter of 2002 compared to 15 GWh for the same period in the previous year. Increased rainfall levels contributed to the higher production in the first quarter of 2002.

Revenue for the first quarter was \$25.1 million compared to restated revenue of \$24.5 million for the same period in 2001. The increase in revenue was primarily attributable to higher energy sales of FortisUS Energy.

Maritime Electric's operating expenses excluding energy costs were \$3.3 million for the first quarter of 2002 compared to \$2.8 million for the same period last year. The increase in operating expenses was primarily the result of increased maintenance and property taxes.

On May 15, 2001 amendments to the Maritime Electric Company Limited Regulation Act were passed by the Government of Prince Edward Island which enabled the Lieutenant Governor in Council to make regulations amending basic rates. The legislation permits Maritime Electric to recover costs above an established benchmark and provide for a cost of capital adjustment mechanism.

# **BELIZE ELECTRICITY**

Belize Electricity contributed \$1.3 million to earnings in the first quarter of 2002 comparable to the same period last year.

<sup>1</sup> Unless otherwise stated, results of Maritime Electric include operations of FortisUS Energy.

<sup>2</sup> Comparative 2001 figures have been restated to reflect the amendments to the Maritime Electric Company Limited Regulation Act which came into effect October 2001 and had application effective January 1, 2001.



Energy sales for the first quarter were 62 GWh, nine per cent higher than energy sales of 57 GWh for the same period last year. Growth in the residential sector and completion of a comprehensive Street Light Program contributed to the increase in energy sales.

Revenue for the first quarter was \$18.2 million, a \$2.7 million increase over the same period last year reflecting growth in energy sales.

Energy costs for the first quarter were \$8.7 million, a \$1.0 million increase over energy costs of \$7.7 million for the first quarter of 2001. The thirteen per cent increase in energy costs is the result of the growth in energy sales.

Belize Electricity's operating expenses excluding energy costs were \$3.5 million for the first quarter of 2002 compared to \$2.7 million for

the first quarter of 2001. The main reason for the increase in operating expenses was associated with additional expenditures pertaining to maintenance of the distribution system.

Amortization expense for the first quarter was \$2.1 million compared to \$1.8 million for the first quarter of 2001. The increase in amortization expense results from the company's ongoing capital initiatives.

First quarter financing charges were \$1.8 million compared to \$1.2 million for the first quarter of 2001. The increase in financing charges reflects financing costs associated with the acquisition of transmission line assets and the issuance of \$15 million in debentures during the second quarter of 2001. Belize Electricity adopted the new recommendations of the Canadian Institute of Chartered Accountants on accounting for foreign exchange gains and losses. As a result, the 2001 comparative financial statements have been restated to record a \$0.2 million foreign currency gain associated with long-term debt denominated in euros. In the first quarter of 2002, Belize Electricity recognized a foreign currency loss of \$0.1 million associated with the same loan.

## BECOL

On January 26, 2001, Fortis acquired a 95 per cent interest in BECOL. In the first quarter of 2002, BECOL contributed \$17,000 to earnings compared to a loss of \$195,000 for the first quarter of 2001. The \$0.2 millionincrease in earnings was primarily attributable to the inclusion of an additional

Energy sales for the first quarter were 62 GWh, nine per cent higher than energy sales of 57 GWh for the same period last year. month's revenue in the first quarter of 2002 partially offset by increased financing charges.

Energy production for the first quarter was 12 GWh com-

pared to 15 GWh for the same period last year. Lower rainfall levels in January caused the decline in energy production.

Revenue for the first quarter of 2002 was \$2.8 million compared to \$1.7 million for the first quarter of 2001 primarily due to the inclusion of an additional month's revenue in the first quarter of 2002.

Operating expenses were \$0.4 million for the first quarter, a \$0.2 million increase over the corresponding period last year primarily due to the impact of increasing foreign exchange rates.

Financing costs were \$2.0 million for the first quarter of 2002. Financing costs associated with the acquisition of BECOL were \$1.3 million for the first quarter of 2001. The increase in financing costs resulted from an additional month's interest in the first quarter of 2002 and the replacement of US\$45.0 million in short-term borrowings with 9.45 per cent long-term debt. The interest rate on the short-term facility in the first quarter of 2001 averaged 6.28 per cent.

# **CANADIAN NIAGARA POWER**

Canadian Niagara Power contributed \$1.1 million to operating earnings in the first quarter of 2002 compared to \$1.4 million for the first quarter of 2001. The decrease in earnings resulted from lower prices on energy sales into the

United States.

Energy sales for the first quarter were 155 GWh comparable to the first quarter of 2001.

Revenue for the first quarter was \$8.6 million compared to \$11.1 million for the same period last year. The decrease in revenue resulted from lower prices on energy sales into the United States which were \$36 per MWh compared to \$57 per MWh for the first quarter of

In March 2002, Fortis entered into an agreement to acquire the remaining 50 per cent interest in Canadian Niagara Power from National Grid USA for an aggregate purchase price of \$49.0 million. The closing of the acquisition is subject to obtaining required regulatory approvals.

In April 2002, Canadian Niagara Power closed its agreement to lease the electricity distribution business of Port Colborne Hydro Inc. Under the terms of the \$15.7 million, tenyear agreement, Canadian Niagara Power will receive all revenues from Port Colborne Hydro Inc. in exchange for assuming responsibility for the operation of the business.

# **CARIBBEAN UTILITIES**

Fortis owns approximately 22 per cent of the outstanding Class A Ordinary Shares of Caribbean Utilities and accounts for the investment on the cost basis. Dividends of \$1.2 million from Caribbean Utilities were included in the earnings of Fortis in the first quarter of 2002 compared to \$1.0 million in the first quarter of 2001.

Caribbean Utilities has announced its unaudited financial results for the third quarter

> ended January 31, 2002. Earnings for the third quarter were US\$3.5 million comparable to the same quarter last year. Earnings per Class A

Ordinary Share were US\$0.15, the same as for the corresponding period last year.

# NON-UTILITY OPERATIONS

# **FORTIS PROPERTIES**

Earnings for the first quarter of 2002 were \$0.9 million compared to earnings of \$0.8 million in the first quarter of 2001.

Revenue for the first quarter was \$18.3 million, a nine per cent increase over revenue of \$16.8 million for the first quarter last year.

2001.

In March 2002, Fortis entered into an agreement to

acquire the remaining 50 per cent interest in

Canadian Niagara Power from National Grid USA.

The increase in revenue was primarily attributable to the contribution of acquisitions in the last eight months including TD Place and Cabot Place as well as opening of the Four Points by Sheraton hotel.

Fortis Properties' occupancy level in its Real Estate Division was 93.9 per cent at March 31, 2002 slightly lower than 94.8 per cent at March 31, 2001. In its Hospitality Division, revenue per available room (REVPAR) for the first quarter was \$44.44 compared to \$46.29 for the same period last year. The primary reason for the decline in REVPAR was due to the timing of the opening of the new hotel in Halifax, Nova Scotia.

In February 2002, the company acquired Cabot Place I for \$14.3 million. Cabot Place I is a premium high-rise office tower with a gross leasable area of 133,759 square feet, and a 317 car parkade.

Subsequent to quarter end, Fortis Properties acquired Kings Place in downtown Fredericton, New Brunswick for \$27.675 million. Kings Place is a 289,437 square foot multi-use office and retail complex located in Fredericton's business district.



#### **Corporate Expenses**

Corporate expenses for the first quarter were \$1.5 million compared to \$3.0 million for the same period last year. The \$1.5 million decrease in corporate expenses was primarily due to cessation of goodwill amortization in accordance with new accounting guidelines and lower corporate income tax expense.

#### **Dividends**

On March 7, 2002, Fortis Inc. increased its quarterly dividend by two cents to \$0.49 per common share. On an annualized basis, the dividend rate will increase to \$1.96 from \$1.88 per common share.

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# CONSOLIDATED FINANCIAL POSITION

#### **Assets and Liabilities**

Total assets as at March 31, 2002 were \$1.7 billion compared to \$1.6 billion as at March 31, 2001. The increase related to the acquisition of 102,000 poles and related infrastructure from Aliant Telecom Inc. and Fortis Properties' completion of its newest hotel in Halifax, Nova Scotia in September 2001 and its acquisition of TD Place and Cabot Place I in September 2001 and January 2002, respectively.

The \$22.9 million increase in accounts receivable over March 31, 2001 was primarily due to the enactment of regulations by the Government of Prince Edward Island resulting in the deferral of \$17.9 million recoverable from customers beginning on April 1, 2002 and growth in Belize Electricity's Cost of Power Rate Stabilization Adjustment account.

The \$53.8 million decrease in the assets of discontinued operations resulted from the sale of the assets of Fortis Trust.

The \$13.1 million increase in deferred charges over the same period last year largely resulted from an increase in deferred pension costs at Newfoundland Power.

The \$10.9 million increase in long-term investments resulted from the purchase of 542,200 shares of Caribbean Utilities during March 2002.

The \$49.5 million decrease in the liabilities of discontinued operations resulted from the sale of the liabilities of Fortis Trust.

The \$92.1 million increase in long-term debt resulted from the issue of \$71.7 million in financing in November 2001 associated with the acquisition of BECOL, the issuance of

\$15.0 million in debentures by Belize Electricity during the second quarter of 2001 and the private placement of \$16.0 million in Unsecured Subordinated Convertible Debentures by Fortis Inc. during the first quarter of 2002 partially offset by a \$13.5 million repayment of long-term debt by Newfoundland Power in the third quarter of 2001.

The \$14.3 million decrease in deferred credits primarily resulted from the application of contributions in aid of construction to transmission assets acquired by Belize Electricity.

The assets and liabilities of foreign operations, all of which are self-sustaining, are translated at the exchange rates in effect at the balance sheet dates. The resulting unrealized translation gains and losses are accumulated as a separate component of common shareholders' equity under the Foreign Currency Translation Adjustment heading. The increase in the foreign currency translation adjustment since March 2001 reflects the appreciation of the United States dollar compared to the Canadian dollar.

### **Cash Flow**

Cash flow from operations before working capital adjustments for the first quarter was \$32.9 million comparable to \$32.4 million for the same period last year.

Cash used in investing totalled \$60.2 million in the first quarter of 2002 compared to \$126.5 million for the same period last year. In addition to the Corporation's ongoing capital initiatives, expenditures on investing activities included the purchase of Cabot Place I, the purchase of poles and related infrastructure from Aliant Telecom and the acquisition of 542,200 shares of Caribbean Utilities in the first quarter of 2002.

Cash provided from financing in the current quarter was \$42.2 million compared to \$109.6 million in the same period last year. During the quarter, Fortis issued approxi-\$16.0 million mately in Unsecured Subordinated Convertible Debentures which were used to finance the acquisition of the shares of Caribbean Utilities and repay bank indebtedness. The Debentures bear interest at an annual rate of 6.75 per cent and mature on March 12, 2012. The Corporation financed the acquisition of Cabot Place I and the purchase of poles and related infrastructure from Aliant Telecom with short-term borrowings.

Fortis Inc., on occasion, may include forward-looking statements in its media releases, in other filings with Canadian regulators, in reports to shareholders and in other communications. By their very nature, forward-looking statements are based on underlying assumptions and are subject to certain risks and uncertainties that may cause actual results to vary from plans, objectives and estimates. Such events include, but are not limited to, general economic market and business conditions, regulatory developments, weather and competition. Fortis Inc. cautions readers that should cer tain risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary sig nificantly from those expected.

	]	F⊖RTIS <sub>™</sub>				
Consolidate		ance Sheets thousands)		audited)		
		31-Mar 2002		<b>31-Mar*</b> 2001		<b>31-Dec</b> * 2001
ASSETS						
Current assets						
Cash	\$	16,091	\$	12,799	\$	14,285
Accounts receivable		114,229		91,311		102,156
Materials and supplies Assets of discontinued operations		16,681 321		18,575 54,125		18,173 321
Assets of discontinued operations		147,322		176,810		134,935
Other assets		147,322		170,810		134,935
Corporate income tax deposit		6,949		13,506		6,949
Deferred charges		89,301		76,224		83,224
		96,250		89,730		90,173
		1 070 949		1 014 000		1 004 957
Utilities' capital assets Income producing properties		1,079,342 234,688		1,014,609 208,175		1,064,257 220,338
Long-term investments		92,467		81,538		82.211
Goodwill		32,838		35,431		32,838
	\$	1,682,907	\$	1,606,293	\$	1,624,752
LIABILITIES AND SHAREHOLDERS' EQUI	ГҮ					
Current liabilities	<u> </u>	170.010	<u>^</u>	155 400	<u>^</u>	100.000
Short-term borrowings Accounts payable and accrued charges	\$	158,919 122,877	\$	155,422 114,859	\$	129,882 121,898
Current installments of long-term debt		18,263		114,859		20,644
Liabilities of discontinued operations		10,200		49,462		11
-		300,070		331,465		272,435
Long-term debt		765,778		680,221		746,092
Preference shares		50,000		50,000		50,000
Deferred credits		69,020		83,361		70,283
Non-controlling interest		36,324		34,600		36,421
Shareholders' equity						
Common shares		220,605		211,572		216,440
Foreign currency translation adjustment		5,438		4,456		5,380
Retained earnings		235,672		210,618		227,701
		461,715		426,646		449,521

\*Restated, Note 8

1,624,752

1,682,907

\$

1,606,293

\$

\$

Consolidated Statement of E For three months end		<b>I)</b>	
(in thousands)	2002		2001*
Operating revenues	\$ 182,756	\$	179,438
Expenses			
Operating	122,231		119,830
Depreciation and amortization	 17,763		17,635
	 139,994		137,465
Operating income	42,762		41,973
Finance charges			
Interest	16,815		16,104
Dividends on preference shares	 744		744
Earnings before income taxes and undernoted items	25,203		25,125
Income taxes	 9,457		9,346
Earnings before undernoted items	15,746		15,779
Income tax reassessment - Canadian Niagara Power	-		257
Results of discontinued operations	_		129
Non-controlling interest	(752)		(676)
Earnings applicable to common share	\$ 14,994	\$	15,489
Average common shares outstanding (000's)	15,069		14,836
Earnings per common share (\$)	\$1.00		\$1.04
Fully diluted earnings per common share (\$)	80.99		\$1.04

# Consolidated Statement of Retained Earnings (Unaudited) For three months ended March 31

(in thousands)	2002	2001*
Balance at beginning of period	\$ 227,701	\$ 201,683
Change in accounting policy for foreign exchange gains and losses	_	435
As restated	 227,701	202,118
Earnings applicable to common shares	14,994	15,489
	 242,695	217,607
Dividends on common shares	 (7,023)	(6,989)
Balance at end of period	\$ 235,672	\$ 210,618

\* Restated, Note 8

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# Consolidated Statement of Cash Flows (Unaudited) For three months ended March 31

(in thousands)		2002	2001*
Cash from (used in) Operations			
Earnings applicable to common shares	8	14,994	\$ 15,489
Items not affecting cash			
Depreciation and amortization		17,763	17,635
Future income taxes		190	657
Accrued employee future benefits Other		(2,067)	(2,040) 676
other		1,995	32,417
Change in non-each working conital		32,875	,
Change in non-cash working capital Cash from continuing operations		<u>(13,231)</u> 19,644	(21,225)
Cash from discontinued operations		15,044	313
cash nom discontinued operations		19,644	11,505
ask used in investing		10,011	11,000
Cash used in investing		(47.940)	(19 509)
Capital additions		(47,249)	(18,502)
Business acquisitions, net of cash		-	(101,775)
Long-term investments		(10,352)	(20)
Proceeds on sale of capital assets		4	-
Net assets on wind-up of subsidiary		137	-
Change in corporate tax deposit		-	130
Change in deferred charges and credits		(2,749)	(6,339)
		(60,209)	(126,506)
Cash from financing			
Issue of common shares		4,166	2,278
Proceeds from long-term debt		22,187	1,563
Repayment of long-term debt		(5,310)	(2,945)
Change in short-term borrowings		29,038	115,782
Contributions in aid of construction		(7)	330
Dividends			
Common shares		(7,023)	(6,989)
Subsidiaries to non-controlling shareholders		(838)	(452)
		42,213	109,567
Effect of exchange rates on cash		158	(199
Change in cash		1,806	(5,633
Cash, beginning of period		14,285	18,432
Cash, end of period	\$	16,091	\$ 12,799

\*Restated, Note 8

### **FORTIS**

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) March 31, 2002

#### **1. Basis of Presentation**

These interim consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles for interim financial statements and do not include all of the disclosures normally found in the Fortis Inc. ("the Corporation") annual consolidated financial statements. These interim consolidated financial statements should be read in conjunction with the Corporation's consolidated financial statements for the year ended December 31, 2001.

These financial statements have been prepared following the same accounting policies and methods as those used in preparing the most recent annual financial statements.

#### 2. Seasonal Nature of Operations

Interim results will fluctuate due to the seasonal nature of electricity demand and water flows as well as the timing and recognition of regulatory decisions. Consequently, interim results are not necessarily indicative of annual results.

The Board of Commissioners of Public Utilities of Newfoundland has ordered provision of a weather normalization account for Newfoundland Power to adjust for the effect of variations in weather and streamflow when compared to long term averages. As a result, electricity sales revenue and purchased power expense are reported on a weather adjusted basis.

### **3. Capital Stock**

Authorized

- (a) an unlimited number of Common Shares without nominal or par value;
- (b) an unlimited number of First Preference Shares, Series A without nominal or par value; and
- (c) an unlimited number of First Preference Shares, Series B without nominal or par value.



### Common shares were issued during the period for cash as follows:

	Quarter ended and Year-to-date March 31, 2002		
	Number of Shares	<b>Amount</b> ( <i>in 000's</i> )	
Balance, beginning of period	14,980,507	\$ 216,440	
Consumer Share Purchase Plan	9,794	467	
Dividend Reinvestment Plan	10,692	510	
Employee Share Purchase plan	12,713	606	
Executive Stock Option Plan	74,542	2,582	
-	15,088,248	\$ 220,605	

At March 31, 2002, 2,255,428 common shares remained in reserve for issuance under the terms of the above plans.

### **Stock Options**

The Corporation is authorized to grant certain key employees of Fortis Inc. and its subsidiaries and directors of Fortis Inc. options to purchase common shares of the Corporation.

Number of Options:	Quarter end and Year-to-date March 31, 2002
Outstanding, beginning of period Granted	436,848
Exercised	74,542
Cancelled	
	362,306
Range of Exercise prices:	
Granted	\$ -
Exercised	\$29.15 - 45.12
Outstanding at March 31	\$29.15 - 45.67

Details of stock options	Number of	Exercise	Expiry
outstanding are as follows:	Shares	Price	Date
	49,709	\$45.67	2003
	20,000	\$45.12	2003
	53,466	\$36.83	2004
	63,492	\$29.15	2005
	30,000	\$38.27	2006
	145,639	\$38.27	2011
	362,306		

The stock options which expire in 2011 vest evenly over a four-year period, commencing in 2002. At March 31, 2002, the Corporation has two stock-based compensation plans, an Executive Stock Option Plan and a Director Stock Option Plan, which were described above. The Corporation applies the intrinsic value based method of accounting for stock-based compensation awards granted to employees. Accordingly, no compensation cost has been recognized for its fixed stock options plans and its stock purchase plan. As no stock options were granted during the first quarter of 2002, proforma earnings disclosure is not applicable at this time.

#### Earnings per share

The Corporation calculates earnings per common share on the weighted average number of common shares outstanding of 15,068,575 and 14,836,416 at March 31 2002 and 2001 respectively. Fully diluted earnings per common share are calculated using the treasury method.

Earnings per common share before and after discontinued operations are as follows:

	•	d and Year-to-date rch 31
Earnings per common share	2002	2001
Basic		
Before discontinued operations	\$ 1.00	\$ 1.04
After discontinued operations	\$ 1.00	\$ 1.04
Fully diluted		
Before discontinued operations	\$ 0.99	\$ 1.03
After discontinued operations	<b>\$ 0.99</b>	\$ 1.04
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	182,756 122,231	17,763	42,762 17,559	9,457 752	14,994	32,838	1,650,069	47,249	Consolidated	179,438 119,830	17,635	41,973 16,848 9,346	257		15,489 35,431	1,570,862	18,502
Inter-segment Eliminadionent	(4,038) (2,392)		(1,646) (1,646)				(31,393)		Inter-segment Eliminations	(3,515) (1,690)		(1,825) (1,825)					
	2,751 325	148	2,278 3,038	(455) (30)	(275)		123,705	7,144	Corporate¹	2,982 341	826	1,815 3,663 151 (70)			(1,971)	73,761	145
Non-	18,261 12,258	1,065	4,938 3,066	938	934		244,225	15,309	Non- Utility	16,789 11,180	904	4,705 3,075 836		129	923 308	273,212	3,407 g revenues.
	2,821 379	426	2,016 1,972	27	17		108,956	107	BECOL	1,666 161	445	1,060 1,271			(195)	110,750	ate operatin
Belize	18,158 12,173	2,124	3,861 1,785	224 602	1,250		217,859	3,626	Belize Electricity	15,418 10,421	1,821	3,176 1,212 190	2		1,211	194,485	5,792 3,758 692 4,708 3,407 bean Utilities Company, Ltd. are included in Corporate operating revenues.
Canadian Niagara	4,280 1,929	386	1,965 213		1,071	12,980	34,172	398	Canadian Niagara Power	5,532 2,233	359	2,940 263 1,319	257		1,615 14,418	31,807	692 Ltd. are incluc
segment is as follows: oundland Maritime	25,099 17,034	2,446	5,619 2,497	1,401	1,721	19,858	252,601	3,740	Maritime Electric	24,484 16,511	2,453	5,520 2,436 1,342			1,742 20,705	231,438	3,758 es Company,
ation table segment is Newfoundland	115,424 80,525	11,168	23,731 6,634	6,668 153	10,276		ng 699,944	16,925	Newfoundland ) Power	116,082 80,673	10,827	24,582 6,753 5,508	24		12,164	ng 655,409	5,792 aribbean Utiliti
4. Segmented Information Information by reportable Quarter ended and Year-to-Date March 31, 2002 Newf	Operating expenses	Depreciation and Amortization	Operating income Finance charges	Income taxes Non-controlling interest	Earnings	Goodwill	Identifiable assets, excluding Goodwill	Capital expenditures	Quarter ended and Year-to-Date March 31, 2001 Ne (in thousands of dollars)	Operating revenues Operating expenses	Depreciation and Amortization	Operating income Finance charges Income taxes	Income tax reassessment- Canadian Niagara Power Results of discontinued	operations	Earnings Goodwill	Identifiable assets, excluding Goodwill	Capital expenditures
Q1 2002									15						F	<b>P</b> R'	<b>FIS</b> <sub>M</sub>

#### 5. Long-term Debt

During March 2002 the Corporation issued US\$10 million of Unsecured Subordinated Convertible Debentures bearing an interest rate of 6.75 per cent per annum, payable semi-annually on January 31 and July 31 in each year, and maturing on March 12, 2012. The Debentures may be redeemed by Fortis at par at any time on or after March 12, 2007, and are convertible, at the option of the holder, into Fortis Common Shares at C\$58.20 per share. The Debentures are subordinated to all other indebtedness of Fortis, other than subordinated indebtedness ranking equally with the Debentures.

### 6. Commitments

On March 20, 2002, the Corporation entered into an agreement to acquire the remaining 50 per cent interest in Canadian Niagara Power Company, Limited for an aggregate purchase price of \$49.0 million. The closing of the acquisition is subject to obtaining required regulatory approvals.

### 7. Subsequent Event

During April 2002, Fortis Properties acquired Kings Place, a multi-use office and retail complex comprising of two office towers located in downtown Fredericton, New Brunswick, for \$27.675 million.

### 8. Comparative Figures

On May 15, 2001, amendments to the Maritime Electric Company Limited Regulation Act were passed enabling the Lieutenant Governor in Council to make regulations amending basic rates. The regulations have application as of January 1, 2001 and came into effect on October 13, 2001. As a result of the amendments, the comparative consolidated earnings have increased by \$2.8 million from the earnings previously reported in the March 31, 2001 Interim Consolidated Statement of Earnings.

On January 1, 2002, the Corporation adopted the new recommendation of the Canadian Institute of Chartered Accounts on accounting for foreign exchange gains and losses which requires the recognition of foreign exchange gains and losses on long-term debt directly into income. The policy, which was adopted as of January 1, 2002, was applied retroactively and comparative financial statements have been restated to reflect this change. The cumulative effect of the change as of January 1, 2001 was \$0.4 million increase in retained earnings and \$0.2 million increase in non-controlling interest associated with long-term debt of Belize Electricity denominated in euros. The March 31, 2001 financial statements have been restated to record a \$0.1 million increase in earnings applicable to common shares.

### **Dates – Dividends\* and Earnings**

Expected Earnings Release Dates	
July 31, 2002	October 30, 2002
January 29, 2003	April 30, 2003

**Expected Dividend Record Dates** August 9, 2002

February 7, 2003

November 9, 2002 May 9, 2003

<b>Expected Dividend Payment Dates</b>	
June 1, 2002	September 1, 2002
December 1, 2002	March 1, 2003

\* The declaration and payment of dividends are subject to Board of Directors' approval.

### **Registrar and Transfer Agent**

Computershare Trust Company of Canada

### **Share Listings**

Toronto Stock Exchange Common Shares: FTS First Preference Shares, Series B: FTSPRB

### **Share Price**

Quarter Ended March 31						
	2002	2001				
High	49.75	39.90				
Low	44.00	34.25				
Close	48.55	38.19				

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**FORTIS**<sub>INC.</sub>